

# NCOIL 2010 Spring Meeting and Seminar

March 5 – 7, 2010

Wild Dunes Resort

Isle of Palm, South Carolina

## EXHIBITOR APPLICATION

**INSTRUCTIONS:** Complete all sections and sign and return completed application to the NCOIL National Office via mail to 385 Jordan Road, Troy, NY 12180, fax to 518-687-0401, or e-mail to [info@ncoil.org](mailto:info@ncoil.org) by **Friday, February 19, 2010**.

*If you require a hotel room, you must also fill out the hotel information section on the bottom of the last page.*

### COMPANY INFORMATION

Primary Contact	Title	Date Submitted
_____	_____	_____
Company Name	(____) _____ - _____ Telephone	(____) _____ - _____ Fax
Street Address	Building/Suite	
_____	_____	
City	State	Zip
_____	_____	_____
E-mail	Web site	
_____	_____	

### FEES

The standard booth size is 10' x 10'. The exhibit space rental charge is \$1,500 if paid in full on or before February 5, 2010; if paid after February 5, the charge is \$1,750. Included with your booth package your company will receive one (1) complimentary registration to the NCOIL Spring Meeting. This includes access to all meetings, general sessions, receptions, and luncheon. The cost for additional booth personnel badges is \$100 each and includes access to exhibit space only.

Booth	<b>on/before 2/5</b>	\$1,500	<b>after 2/5</b>	\$1,750	\$ _____
Exhibit Personnel	_____			No charge	
Extra Personnel	_____			\$100	\$ _____
Extra Personnel	_____			\$100	\$ _____
<b>TOTAL AMOUNT</b>					<b>\$ _____</b>

### PAYMENT

\$ \_\_\_\_\_ Check (Payable to NCOIL)     \$ \_\_\_\_\_ American Express     \$ \_\_\_\_\_ MasterCard     \$ \_\_\_\_\_ Visa

Card Number	_____/_____ Exp Date
_____	_____
Cardholder Name (Print)	Cardholder (Signature)
_____	_____

### AUTHORIZATION

WE AGREE TO ABIDE BY THE GENERAL RULES AND REGULATIONS GOVERNING THIS PROGRAM AS PRINTED ON THE RULES AND REGULATIONS FACT SHEET INCLUDED AS PART OF THIS APPLICATION. ACCEPTANCE OF THIS APPLICATION BY SHOW OF SIGNATURE CONSTITUTES A CONTRACT. PLEASE BE AWARE THAT YOU WILL STILL NEED TO SUBMIT AN NCOIL REGISTRATION FORM FOR YOUR MEETING ATTENDANCE & HOTEL INFORMATION. PLEASE INDICATE "EXHIBITOR" IN FEE SCHEDULE AND LEAVE PAYMENT AREA BLANK.

\_\_\_\_\_  
Date Authorized Signature

*For Internal Use Only*

Per ID# \_\_\_\_\_ Exhibit ID# \_\_\_\_\_ Date Received \_\_\_\_\_ Date Processed \_\_\_\_\_ Processed By \_\_\_\_\_ Date Payment Processed \_\_\_\_\_ Payment Processed By \_\_\_\_\_

# NCOIL 2010 Spring Meeting and Seminar March 5 – 7, 2010

*Exhibit times:*

*Friday 8 a.m. – 11:30 a.m.*

*Saturday 8 a.m. – 11:30 a.m.*

*Sunday 8 a.m. – 10:30 a.m.*

Wild Dunes Resort

Isle of Palms, SC

General Information  
Rules and Regulations

**NATIONAL CONFERENCE OF INSURANCE LEGISLATORS:** NCOIL is an organization of state legislators whose main area of public policy concern is insurance legislation and regulation, and whose stated purposes are promoting state insurance regulation and providing education to its members. Many legislators active in NCOIL either chair or are members of the committees responsible for insurance legislation in their respective state houses across the country.

NCOIL reserves the right to prohibit any exhibit that it determines to run counter to the above stated public policy concerns and purposes of NCOIL, with refund of the exhibit fee less a 10% administrative fee.

**APPLICATION:** Application for exhibit space should be made immediately to ensure the best possible location of your booth(s). Application can be initiated by phone, fax, or e-mail to the following address:

NCOIL  
385 Jordan Road  
Troy, NY 12180  
Phone: 518-687-0178 Fax: 518-687-0401  
E-mail: [ssmith@ncoil.org](mailto:ssmith@ncoil.org) Web site: [www.ncoil.org](http://www.ncoil.org)

Payment and written application for the space must be received in writing within five (5) working days following the reservation or the space will be released for re-assignment. Payment in full must be paid in advance of meeting in order for exhibitor to be permitted on exhibit floor.

**LOCATION OF EXHIBITS:** The NCOIL 2010 Spring Meeting and Seminar will be held at the Marriott Philadelphia Downtown in Isle of Palms, SC. Exhibits will be located near the NCOIL registration desk. All booths are 10 x 10 unless noted otherwise.

**CONTRACT:** Each exhibitor must execute a contract of which these Rules and Regulations are a part of the right to use the space assigned. Please read this prospectus carefully. Signing the contract means you have accepted all the provisions set forth in this prospectus. In the event of fire, strikes, riots, civil commotion, acts of God, war, or other unavoidable circumstances rendering it impossible or impractical for any reason for NCOIL to perform such contract, NCOIL's performance under such contract shall be excused. In such events, all deposits and payments made by the exhibitor for exhibit space shall be returned to the exhibitor.

**PAYMENT:** Payment of 100 percent of the total space rental fee is due with the written space application. Payment may be by company check or by credit card (American Express®, MasterCard® or Visa®). There is no hold on exhibit space. Space will be finalized once full payment and the application are received at the NCOIL National Office. REQUESTS FOR SPACE WILL NOT BE CONSIDERED IF THESE TERMS ARE NOT MET. The National Conference of Insurance Legislators shall have the right to dispose of exhibit privileges and space not meeting these conditions without liability of any kind on its part. Exhibitors will be admitted to the exhibit area only when these terms are met. All checks must be made payable to NCOIL, 385 Jordan Road, Troy, NY 12180, in advance of exhibit in order for exhibitor to be permitted on exhibit floor.

**CANCELLATION AND REGULATIONS GOVERNING NON-PAYMENT:** Refunds of deposits or payments will be made only if the booth space is resold or reassigned by NCOIL. If the booth space is not resold, no refund will be issued.

**EXHIBITOR REGISTRATION:** One person per exhibit will be allowed to attend regular conference sessions with the payment of a full booth fee. That person must complete an NCOIL registration form. Additional exhibitor staff badges can be purchased for \$100 each in advance or at on-site registration. Additional exhibitor staff will be allowed in the exhibit space only.

**FACILITIES FURNISHED:** In addition to the exhibit space, NCOIL will provide each exhibitor with a standard 6' skirted table. No allowance will be made for facilities not utilized.

**SERVICES CONTRACTOR ADDITIONAL FACILITIES:** Additional fees will apply for any additional facilities, and/or audio-visual needs. Charges for these services shall be payable to the service contractor and shall indemnify and hold harmless NCOIL from any liability arising from installation, servicing and/or dismantling of any special facilities. Information regarding services provided is included with this prospectus.

**CHARACTER OF EXHIBIT:** NCOIL reserves the right to expel, decline or prohibit any exhibit or proposed exhibit which does not comply with these rules. All demonstrations or other promotional activities must be confined to the limits of the exhibition booth. Exhibitor must procure at its own cost and expense any necessary licenses and/or official permits necessary for purposes of displaying and/or exhibiting any products or services at said exposition. No firm or organization not assigned exhibit space will be permitted to solicit business within the exhibit area. Interference with the light or space of other exhibits is not permitted. Display material exposing an unfinished surface is not permitted and must be finished at the exhibitor's expense. No "live" microphones or loudspeaker equipment will be permitted in any exhibit booth if they intrude upon any other exhibit. NCOIL will have sole decision-making authority to determine intrusion. Portable film, slide and videotape projectors may be utilized so long as other rules are met. NCOIL reserves the right to restrict the exhibits which because of noise, method of operation, materials or for any reason become objectionable and also to prohibit or evict an exhibit which, in the opinion of NCOIL, may detract from the general character that NCOIL determines to be desirable. In the event of such restriction or eviction, NCOIL is not liable for any refund or rentals or any other exhibit expense.

**SET-UP AND TEAR-DOWN TIMES: ALL SET-UP MUST BE COMPLETED BY 8 a.m. on Friday, March 5, 2010. The exhibition space will be open from 8 a.m. through 11:30 a.m. on Friday and Saturday, and from 8 a.m. to 10:30 a.m. on Sunday.** Exhibitors will be held responsible for any damage done to the building, equipment or decorations by them or their employees. No nails, tacks or screws shall be driven into walls, picture frames, woodwork or floors of the building. No signs, posters, announcements or other articles shall be posted, nailed or otherwise attached to any of the pillars, walls, doors, floors, etc. **ALL STRIKING MUST BE COMPLETED BY 2:30 p.m. ON SUNDAY, March 7, 2010. NO TEAR-DOWN DURING EXHIBIT HOURS WILL BE PERMITTED.**

**NON-ENDORSEMENT:** The exhibiting of products at the NCOIL 2010 Spring Meeting and Seminar does not constitute an endorsement by NCOIL of the products or views so exhibited; nor is an exhibitor permitted to represent in any manner that its goods, services, or views have been endorsed. Goods may be sold for delivery on the floor or orders may be taken for future delivery. The sale of any goods may be made in cash, check or credit card. Exhibitors will be solely responsible for payment of any sales, use, taxes or other transactions taking place at the NCOIL 2010 Spring Meeting and Seminar and hold harmless the National Conference of Insurance Legislators, its officers, employees and members from any liability arising from the transactions taking place at the NCOIL 2010 Spring Meeting and Seminar. Free samples and souvenirs may be given away. Drawings are permissible.

**INDEMNITY:** Exhibitor agrees to indemnify and hold harmless the National Conference of Insurance Legislators and any and all cosponsors, their officers, employees and members from any and all liability for any person or persons for or by reasons of the breach of exhibitor, his/her agents, servants or employees of any condition, defective or otherwise, of any apparatus, equipment or fixtures furnished by exhibitor in connection with his/her exhibit. Exhibitor further agrees to hold harmless NCOIL, cosponsors, their offices, employees and members from any and all liability to any person or persons for or by any reason of any act of omission of said exhibitor, or any of his/her agents, servants or employees. Indemnity includes, but is not limited to, claims of copyright, trademark or patent infringement, unfair competition or product liability. The exhibitor, on signing the contract, expressly releases the foregoing names, associations, companies and individuals, from any and all claim from such loss, damage or injury. Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and save the foregoing names associations, companies, individuals, the Marriott Philadelphia Downtown (host site), and their employees and agents harmless against all claims, losses and damages to persons or property, governmental charges or fines and attorneys' fees arising out of or caused by exhibitor's installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of the host sites jointly or severally, their employees and agents. In addition, exhibitor acknowledges that NCOIL and/or host sites do not maintain insurance covering exhibitor property and that it is the sole responsibility of exhibitor to obtain business interruption and property damage insurance covering such losses by exhibitor.

**AMENDMENTS:** Any and all questions or issues not specifically covered in these Rules and Regulations may be amended at any time by NCOIL. These Rules and Regulations may be amended at any time by NCOIL and all such amendments will be equally binding on all exhibitors along with other terms, items, issues and inclusions within these Rules and Regulations, the Application and Contract, the Exhibitor Prospectus and/or any and all applicable documents.

# NCOIL 2010 Spring Meeting

March 5 through 7, 2010 • Wild Dunes Resort • Isle of Palms, South Carolina  
*you can also register online at [www.ncoil.org](http://www.ncoil.org)*

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Company/Affiliation: \_\_\_\_\_ E-mail: \_\_\_\_\_  
 Preferred Mailing Address: \_\_\_\_\_ Accompanied By: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 First Time Attendee?  Yes  No  
 Agent Continuing Education?  IL  KY  MS  WV

**REGISTRATION**

**REGISTRATION WILL NOT BE PROCESSED WITHOUT PAYMENT**

**FEE SCHEDULE FULL REGISTRATION:**

____ Legislator, staff (contributing member state)	\$350.00	\$450.00
____ Legislator, staff (general member state)	\$475.00	\$575.00
____ Industry Education Council (IEC)	\$500.00	\$600.00
____ Industry (non-IEC) and all others	\$750.00	\$850.00
____ Academics, think tanks (non-IEC)	\$750.00	\$850.00
____ Consumer/advocacy groups (upon NCOIL approval)	\$350.00	\$450.00
____ Insurance commissioner or designated insurance department staff person (one)	no charge	no charge
____ Insurance department (other)	\$475.00	\$575.00
____ All other state/federal agencies	\$475.00	\$575.00
____ Media	no charge	no charge
____ Non-legislative spouse/immediate family	\$75.00	\$75.00

**POST FEBRUARY 3:**

**FEE SCHEDULE ONE DAY REGISTRATION: THU\_ FRI\_ SAT\_ SUN\_**

____ Legislator, staff (contributing member state)	\$175.00	\$275.00
____ Legislator, staff (general member state)	\$237.50	\$337.50
____ Industry Education Council (IEC)	\$250.00	\$350.00
____ Industry (non-IEC) and all others	\$375.00	\$475.00
____ Academics, think tanks (non-IEC)	\$375.00	\$475.00
____ Consumer/advocacy groups (upon NCOIL approval)	\$175.00	\$275.00
____ Insurance department (other)	\$237.50	\$337.50
____ All other state/federal agencies	\$237.50	\$337.50

**POST FEBRUARY 3:**

**PAYMENT TO NCOIL**

Date form was submitted \_\_\_\_\_

Registration fee enclosed  
 \$\_\_\_\_\_ (payable to NCOIL)

Credit Card Payment

American Express   
 MasterCard   
 Visa

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

**CANCELLATION POLICY: FULL REFUND MINUS \$75 PROCESSING FEE UP TO FEBRUARY 12; HALF REFUND UP TO FEBRUARY 19; NO REFUND AFTER FEBRUARY 19. CANCELLATIONS WILL ONLY BE ACCEPTED IN WRITING.**  
*You should receive notice from NCOIL confirming your registration within one week of submittal.*

*For Internal Use Only*

ID# \_\_\_\_\_ Reg. # \_\_\_\_\_ Processed \_\_\_\_/\_\_\_\_/\_\_\_\_ By \_\_\_\_\_ Conf. date \_\_\_\_\_ DB

**HOTEL CUT-OFF DATE IS FEBRUARY 8, 2010**

*Rooms in the NCOIL room block are limited in number and may sell out prior to this date. If rooms sell out, NCOIL will apprise you of overflow options.*

**HOTEL RESERVATIONS CANNOT BE MADE WITHOUT PAID MEETING REGISTRATION. CHANGES TO ROOM RESERVATIONS AFTER ROOM IS CONFIRMED BY NCOIL MAY RESULT IN PENALTIES.**

**HOTEL ACCOMMODATIONS NEEDED?  YES  NO**

**Legislators**  \$129.00\*  
**All Others**  \$169.00\*

\* Plus tax and resort fee currently totaling 20.5%  
 A destination marketing fee of \$1 will be added for each night

**Arrival Date:** \_\_\_\_/\_\_\_\_/\_\_\_\_

**Departure Date:** \_\_\_\_/\_\_\_\_/\_\_\_\_

**Room preferences:** \_\_\_\_\_

**Any changes made within 14 days of arrival will result in a penalty equal to the reduced number of nights. A cancelled reservation will result in a charge of all nights originally booked. All changes must be made through the NCOIL national office.**

**HOTEL PAYMENT**

All room reservations must be guaranteed by an accepted credit card or accompanied by a check equal to one night's fee plus tax made payable to the **Wild Dunes Resort**.

Indicate below method of guarantee:

Check Enclosed (amount: \$\_\_\_\_\_)

Charge to my:

Same Account as Above  American Express  
 MasterCard  Discover  
 Visa  Diners Club

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

The above signed authorizes the Wild Dunes Resort to charge this card for the initial deposit, as well as for cancellations, no-shows & early departures.